# **Local Government Association Annual Teacher's Conference**

**Auto-Enrolment How's it Going?** 

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The information we provide is for guidance only and should not be taken as a definitive interpretation of the law.

### The Regulator's role

### Our approach:

- Educate
- Enable
- Enforce

To meet our statutory objective: to maximise employer compliance with employer duties

we are risk based and proportionate.

Follow the principles of good regulation:

Proportionate, accountable, consistent, transparent and targeted (PACTT)



# Supporting employers – education and enablement

The materials we produce are aligned to meeting the needs of employers in a changing market and they include:

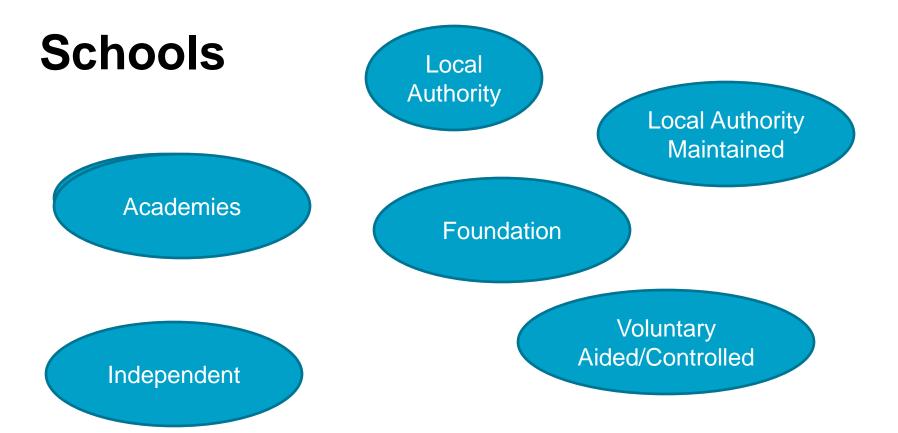
- guidance both detailed and simplified
- online learning resources
- research and analysis, and
- reports.

We work proactively and flexibly with employers, providers and trustees to resolve non-contentious issues. This includes taking steps to:

- identify potential problems at an early stage, and
- enable our key audiences to find solutions, which may sometimes include the use of our powers.



### Supporting employers – education and enablement



# Communication!



### Non-compliance

How do we know about instances of non compliance?

- whistleblowing
- information analysis, such as comparing declaration of compliance (registration) data with current PAYE data
- sharing intelligence with other agencies
- targeted pro-active visits to employers who are at high risk of noncompliance (possibly as a result of the industry sector they are in)
- employers call us



### Inspections and record keeping

- Employers, as well as trustees, managers and providers of a pension scheme, must keep records about their workers and the pension scheme used to comply with the employer duties.
- An employer can use electronic or paper filing systems to keep or store any records, as long as these records are legible or can be produced in a legible way.
- Most records must be kept for six years; those that relate to Opting-out must be kept for four years.
- The records must be produced to The Pensions Regulator, if requested.
- The Pensions Regulator can conduct an inspection for the purpose of:
  - investigating whether an employer is complying, or
  - has complied with the employer duties.



### **Enforcement powers**

#### Informal action

- instructions by telephone, letter, email and in person
  - provide as much assistance as is reasonably practicable
  - preventative action sending targeted communications
- warning letter
  - for minor alleged breach timeframe for compliance set

### **Statutory powers – gathering information**

- formal requests for information (if a breach is suspected)
  - failure to comply may lead to criminal prosecution/civil penalties
- inspection powers
  - failure to comply may lead to criminal prosecution



### Enforcement powers continued...

#### Statutory notices issued to employers or third parties

- Compliance notice
- Third party compliance notice
- Unpaid contribution notice
- Prohibited recruitment conduct compliance notice

#### **Penalties**

- Fixed penalty notices £400
- Escalating penalty notices £50-£10,000 daily

Civil debt recovery
Criminal prosecution
Proceeds of Crime Act 2002



### **Examples of breaches**

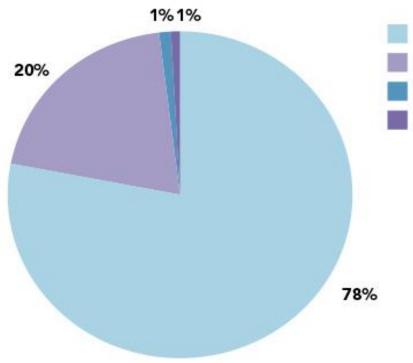
- Breaches include (but are not limited to):
  - failure to automatically enrol eligible jobholders
    - eg late issuing of postponement notices may lead to failure to automatically enrol on the staging date
  - failure to enrol non-eligible jobholders who give notice to Opt-in
  - failure to arrange active membership for an entitled worker
  - inducements
  - unpaid contributions not paid over to pension scheme
  - failure to keep certain records (eg where the employer destroys them)
  - failure to refund contributions following automatic enrolment when an Opt-out notice has been received
  - criminal offences where the behaviour is wilful.



### **Investigations**

'99% of employers who have completed their declaration of compliance (registration) with us have done so without the need for us to use our powers'.

#### Outcomes of closed cases April 2013 to March 2014



Employer compliant (78%)

Breach: warning letter (20%)

Breach: use of formal power (1%)

Other outcome (eg linked to an employer's pre-existing insolvency (1%)

Source: The Pensions Regulator
Automatic enrolment: commentary
and analysis 2014

1,251 intelligence referrals for possible non-compliance



### **Use of formal powers**

- Formal action (as at 30 June 2014):
  - 17 compliance notices
  - 1 unpaid contribution notice
  - 3 statutory inspection notices
  - 2 statutory demands

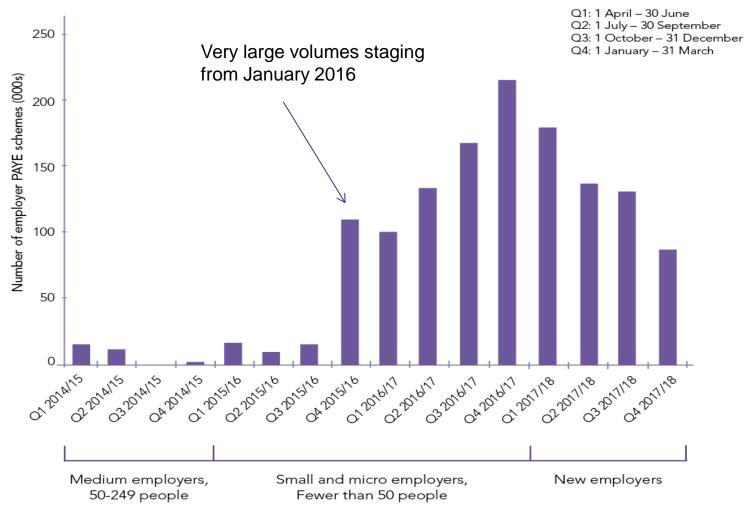
917 cases closed by 30 June 2014

23 uses of our statutory powers by 30 June 2014

- 2 employers requested a review of our decision:
  - review confirmed original decisions



# Staging profile (volumes of employers)





### Sample case studies and lessons learnt

Source: The Pensions Regulator

Automatic enrolment: commentary and analysis 2014





### Case study 3 – governance and software testing

### Background:

- Through an investigation we identified an employer who had:
  - failed to enrol all eligible jobholders, and
  - was not paying the correct contributions in some instances.

#### This was due to:

- key members of staff leaving at critical times
- bespoke payroll solution design flaws, and
- data quality issues experienced when uploading employee information to the pension provider, which prevented active membership being achieved.



### Case study 3 – enforcement

#### How we supported compliance:

- we undertook an inspection to investigate the payroll software and to engage directly with members of their automatic enrolment project team
- we sent an unpaid contributions notice, and
- we agreed with the employer the rectification plan they would put in place and this resulted in:
  - all outstanding contributions being paid, and
  - enrolment of eligible workers.

#### The key lessons for employers are:

- to ensure that payroll systems are well tested and have the correct requirements, and
- where possible, seek project team member continuity throughout implementation.



### Case study 4 – early testing of payroll software

#### Background:

- A whistleblower advised us that their pension contributions were not reflected in their individual pension pot, according to the scheme provider.
- On investigation, this was due to the employer's payroll software not forwarding information about the contributions collected to the provider in a data format that enabled the allocation of individual funds without manual data cleansing.

#### How we supported compliance:

- we contacted the employer to ensure they were aware of the failure, and
- we agreed the plan of rectification between the employer, the payroll software provider and pension provider.

#### The key lessons for employers are:

- early testing of payroll software is recommended, to allow sufficient time for any changes to be made and trialled to ensure it functions as required, to
- ensure that software and exchange of data meets the needs of all partners.



### Case study 5 – declaration of compliance

#### Background:

- An employer, that was part of a corporate group, did not make their declaration of compliance on time.
- The employer had aligned their staging date with other companies in the group, but did not allow sufficient time to gather the required information.

#### How we supported compliance:

we contacted the employer to ask them to make their declaration.

### The key lesson for employers are:

- employers who are subsidiaries within a corporate group who wish to align their staging dates, need to ensure they complete their declarations on time.
- accountability for doing this falls on each individual employer.



### **Lessons learnt**

#### Key lesson for employers:

- Each employer company has an individual responsibility to comply with the automatic enrolment duties and make a declaration of compliance.
- Where an employer used (as of 1<sup>st</sup> April 2012) the PAYE of another organisation, they may need to stage at the same time as this company.
- If an employer misses their staging date and are no longer able to use postponement (ie more than 6 weeks has elapsed), they will be required to backdate active membership for eligible jobholders to their staging date.
- Early testing of payroll software and cleansing of employee data is highly recommended.
- Seek project team member continuity throughout implementation.



### Remedying a breach

What if an employer makes a mistake and fails to carry out their duties?

**Tell the Regulator** about the breach. TPR's approach is an employer:

- should take reasonable steps to put the worker back in the position they would have been in if compliance had occurred on time, and
- should **not** profit from their mistake.

That means the employer should:

- enrol them, backdated to the original date, and
- ensure backdated employer pension contributions are paid, and
- ensure backdated employee pension contributions are collected.

If TPR decides to take formal action against the employer and the worker should have been enrolled **more** than 3 months ago, TPR has the power to:

- require the employer to pay both their own and employee contributions, and
- require interest to be added to outstanding contributions.



### Our approach – in summary

#### Our approach:

- To educate and enable employers to help them comply.
- Where an employer has not understood the duties or has not complied
  - we will work with them to try and achieve compliance (contact centre)
- We want employers to contact us if they are experiencing difficulties
  - in order to maximise compliance, and
  - ensure workers get their pension contributions.

### If an employer chooses to ignore their duties:

 this is unacceptable and the regulator will use its powers where necessary to ensure compliance.

#### Increase in notices issued and therefore fines for :

- failing to complete a declaration of compliance (register), and
- late payments.



### **Useful links**

#### Monthly registration report

www.tpr.gov.uk/docs/automatic-enrolment-monthly-registration-report.pdf

### Automatic enrolment: commentary and analysis 2014

www.tpr.gov.uk/docs/automatic-enrolment-commentary-analysis-2014.pdf

#### **Compliance and enforcement quarterly bulletin (June 2014)**

www.tpr.gov.uk/docs/automatic-enrolment-use-of-powers-june-2014.pdf

#### **Compliance and enforcement strategy**

www.tpr.gov.uk/docs/pensions-reform-compliance-and-enforcement-strategy.pdf

#### **Compliance and enforcement policy**

www.tpr.gov.uk/docs/pensions-reform-compliance-and-enforcement-policy.pdf



# Failure to comply by an employer – escalating penalties

Number of persons	Prescribed daily rate (£)
1-4	50
5-49	500
50-249	2,500
250-499	5,000
500 or more	10,000



### Failure to comply by a person other than employer

Notice	Prescribed daily rate (£)
Third party compliance notice (s36)*	200
Compliance notice (s35)**	200
S72 notice***	200

\*\*Section 35 - eg would be used where a scheme provider had failed to refund contributions to an employer.

\*\*\*Section 72 – eg would be used, in respect of a failure by a person other than an employer, for example, a bank/scheme provider.



<sup>\*</sup> Section 36 – eg would be used where a scheme provider had failed to process enrolment so active membership was not achieved, causing the employer to be in breach of the employer duties.

# Prohibited recruitment conduct (s50/s51)

Number persons	Fixed penalty (£)	
1-4	1,000	
5-49	1,500	
50-249	2,500	
250-or more	5,000	

